

# MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION INDIA

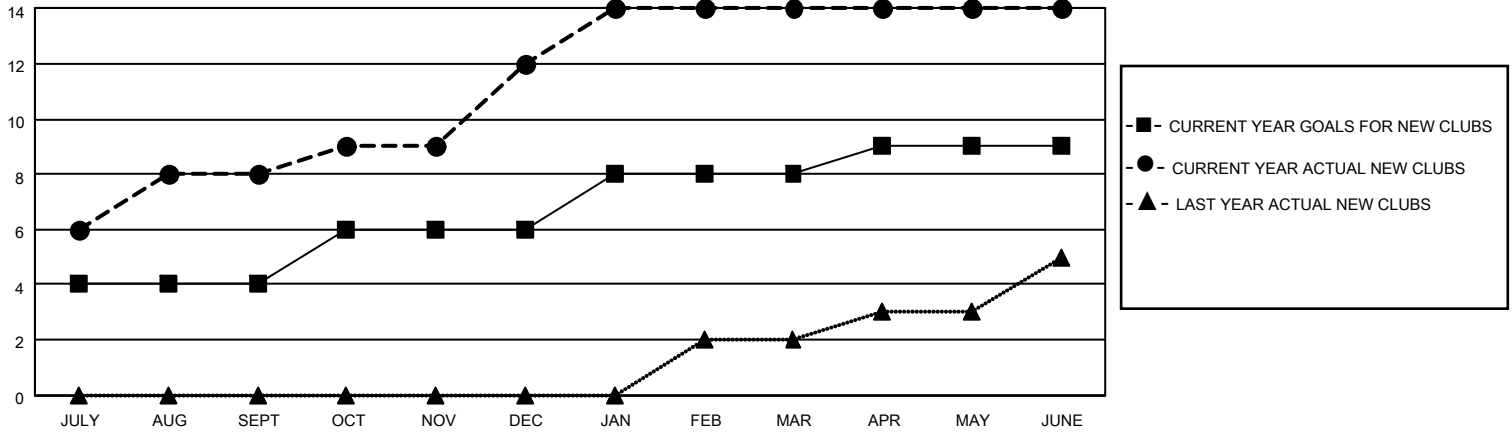
District 324B1

Results as of: 6/30/2021

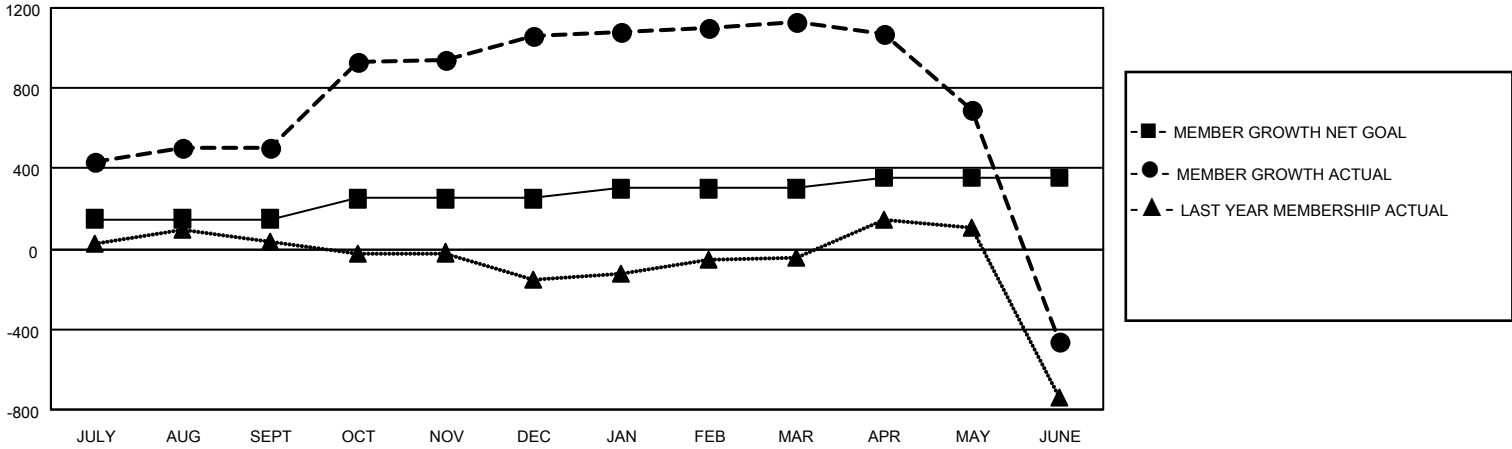
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 4             | 8         | 0             |
| OCT/NOV/DEC           | 2             | 4         | 0             |
| JAN/FEB/MAR           | 2             | 2         | 0             |
| APR/MAY/JUNE          | 1             | 0         | 0             |

| Members               |                        |                      |  |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2020-2021 |                        |                      |  |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT         | 150                    | 736                  | 86   |
| OCT/NOV/DEC           | 100                    | 848                  | 57   |
| JAN/FEB/MAR           | 50                     | 268                  | 47   |
| APR/MAY/JUNE          | 50                     | 234                  | 1,810  |

**GOALS AND ACTUAL NEW CLUBS CUMULATIVE**



**GOALS AND ACTUAL MEMBERS CUMULATIVE**



|   |   |  |                |   |       |       |              |              |  |  |                           |       |                                 |       |
|---|---|--|----------------|---|-------|-------|--------------|--------------|--|--|---------------------------|-------|---------------------------------|-------|
| DROPPED CLUBS: 0  | 99 CLUBS OF 115 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE            4,442 (67.56%)</p> <p>FEMALE         2,133 (32.44%)</p> |                |   |       |       |              |              |  |  |                           |       |                                 |       |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%;">DECEASED</td> <td style="text-align: right;">30</td> </tr> <tr> <td>CLUB CANCELLED</td> <td style="text-align: right;">0</td> </tr> <tr> <td>OTHER</td> <td style="text-align: right;">1,970</td> </tr> <tr> <td><b>TOTAL</b></td> <td style="text-align: right;"><b>2,000</b></td> </tr> </table> | DECEASED                                    | 30   | CLUB CANCELLED | 0 | OTHER | 1,970 | <b>TOTAL</b> | <b>2,000</b> | <p><a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a></p> | <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%;">TOTAL FAMILY UNIT MEMBERS</td> <td style="text-align: right;">3,936</td> </tr> <tr> <td>FAMILY MEMBERS PAYING HALF DUES</td> <td style="text-align: right;">2,343</td> </tr> </table> | TOTAL FAMILY UNIT MEMBERS | 3,936 | FAMILY MEMBERS PAYING HALF DUES | 2,343 |
| DECEASED  | 30  |  |                |   |       |       |              |              |  |  |                           |       |                                 |       |
| CLUB CANCELLED  | 0   |  |                |   |       |       |              |              |  |  |                           |       |                                 |       |
| OTHER   | 1,970                                       |  |                |   |       |       |              |              |  |  |                           |       |                                 |       |
| <b>TOTAL</b>  | <b>2,000</b>                                |  |                |   |       |       |              |              |  |  |                           |       |                                 |       |
| TOTAL FAMILY UNIT MEMBERS   | 3,936                                       |  |                |   |       |       |              |              |  |  |                           |       |                                 |       |
| FAMILY MEMBERS PAYING HALF DUES   | 2,343                                       |  |                |   |       |       |              |              |  |  |                           |       |                                 |       |